# Pradeep Sharma – Bangalore Travel report 06<sup>th</sup> & 07<sup>th</sup> June 2024 Travel to Bangalore by 06<sup>th</sup> June morning flight:

## 06th June 2024 - JCSS Consulting I. P. Ltd. - JCSS, Bangalore from 10:30 Hours

Marubeni Team: Tatsumi Kondo, Shingo Ozawa, Pradeep Sharma, Atsushi Noma

JCSS Team: Mahaveer C Jain - Director, Prashant Kumar, Ankush Vij, Person in charge Ganesh Kamath & Deepak Anand. JCSS Singapore team Aisha Fernandes joined online.

Introduction of JCSS team, business, and area of consulting services,

- 1. JCSS team will share the information on possible candidate companies as per the requirements of MIPL for business integration/investment.
- 2. JCSS team is advisor to Japanese govt agencies for increasing the bilateral trade between India & Japan and presently supporting SME's from India & Japan for establishing the business in other country. JCSS will share information on these co's.
- 3. JCSS will conduct monthly meetings with the MIPL team for the progress report.

# 07th June 2024: First half - Visit to Garageplug - Bangalore from 10:00 hours

Marubeni Team: Shingo Ozawa, Pradeep Sharma

Garageplug (GP) Team: Shubhra Srivastava, Ashish Shrivastava & Rohit Bhatnagar.

- 1. GP has informed us that there is a delay of time (30~90 days) hold of the project as per their discussions with XL Parts, Iyad San.
- 2. GP's CEO was earlier reluctant to share their business plan for evaluation as an investment candidate before XL Parts project confirmation. After our visit and explanation, they have agreed to make the new business plan (including the XL parts business estimated revenue) and will submit along with their new company deck to MIPL by end of June'24.
- 3. GP is continuously asking MIPL support for promoting their product to other Marubeni companies and we are supporting.

## 07th June 2024: Second Half - RDA Labs - Bangalore - Meeting at MIPL office afternoon

Marubeni Team: Shingo Ozawa, Pradeep Sharma

RDA Labs: Mathew Geroge & Byju Valappil

RDA Labs is an IT solutions and software development co, explained about their services and use cases in information technology sector. RDA labs will submit their company information deck along with the latest financials for better understanding and further discussions.

Travel to Delhi on 07th June evening flight.

#### **End of report**