**CURRICULUM VITAE**

**MANCHALA ASHWATH**

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**CAREER OBJECTIVE:**

“To attain the challengeable position and an exciting career in a reputed organization, where I can leverage my technical and academic skills to grow along with an organization while being Resourceful, innovative, flexible and to be an asset to the organization”

**ACADEMIC PROFILE:**

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| --- | --- | --- | --- | --- |
| Course | Institution | Board/University | Duration | Percentage of Marks |
| B.Tech | Marri Laxman  Reddy Institute of technology and management | JNTU University, Hyderabad | 2019-2023 | **76%** |
| Intermediate | Vigyan Vidhyalam | Board of intermediate | 2017-2019 | **92%** |
| S.S.C | St.Joseph High School | Board of  Secondary  Education  Telangana | 2016-2017 | **75%** |

**SKILLS:**

* MS-office
* B2B, B2C Sales
* Digital marketing
* Lead management
* Business operations
* Negotiation
* CRM

**ACHIEVEMENTS:**

* Actively participated in debate and essay competition at School and College Level.
* Acted as pupil leader in school and college and developed leadership Qualities School Level and College Level.

**Work experience**

* **BDE at My Learning Plus Pvt Ltd ( 05-01-23 - 01-09-23 )**
* **BDM & Operations manager at VRA Future Educational Services ( 01-10-23 - 31-07-2024 )**
* **MY Class Board as REGIONAL MANAGER From ( 01 aug 2024 to till date )**

**STRENGTHS:**

* Can work independently and collaborate at all times.
* Hard working, sincere, work minded and punctual.
* Able to coordinate and prioritize workload to meet stringent deadlines.
* Follow directions and work productivity without supervision.
* Fast learner, can grasp and apply new procedures/techniques quickly **PERSONAL PROFILE:**

|  |  |  |
| --- | --- | --- |
| Full name | : | M.Ashwath |
| Father name | : | Mr. M.Srinivas |
| Mother name | : | Mrs. .Anusha |
| Marital status | : | Single |
| DOB | : | 21-10-2001 |
| Languages known | : | English , Hindi , Telugu. |
| Permanent address | : | H.No: 7-247, jp colony, patancheru, sangareddy, Telangana |

**Declaration:**

I hereby declare that the above information provided by me is true and authentic to the best of my knowledge and belief.

Place: Hyderabad

(M.Ashwath)