**CURRICULUM VITAE**

**MANCHALA ASHWATH**

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**CAREER OBJECTIVE:**

“To attain the challengeable position and an exciting career in a reputed organization, where I can leverage my technical and academic skills to grow along with an organization while being Resourceful, innovative, flexible and to be an asset to the organization”

 **ACADEMIC PROFILE:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Course | Institution | Board/University | Duration | Percentage of Marks |
| B.Tech | Marri Laxman Reddy Institute of technology and management | JNTU University, Hyderabad | 2019-2023 | **76%**  |
| Intermediate | Vigyan Vidhyalam | Board of intermediate | 2017-2019 | **92%**  |
| S.S.C | St.Joseph High School | Board of Secondary Education Telangana | 2016-2017 | **75%**  |

 **SKILLS:**

* MS-office
* B2B, B2C Sales
* Digital marketing
* Lead management
* Business operations
* Negotiation
* CRM

**ACHIEVEMENTS:**

* Actively participated in debate and essay competition at School and College Level.
* Acted as pupil leader in school and college and developed leadership Qualities School Level and College Level.

**Work experience**

* **BDE at My Learning Plus Pvt Ltd ( 05-01-23 - 01-09-23 )**
* **BDM & Operations manager at VRA Future Educational Services ( 01-10-23 - 31-07-2024 )**
* **MY Class Board as REGIONAL MANAGER From ( 01 aug 2024 to till date )**

**STRENGTHS:**

* Can work independently and collaborate at all times.
* Hard working, sincere, work minded and punctual.
* Able to coordinate and prioritize workload to meet stringent deadlines.
* Follow directions and work productivity without supervision.
* Fast learner, can grasp and apply new procedures/techniques quickly **PERSONAL PROFILE:**

|  |  |  |
| --- | --- | --- |
| Full name   | :  | M.Ashwath  |
| Father name   | :  | Mr. M.Srinivas  |
| Mother name  | :  | Mrs. .Anusha  |
| Marital status  | :  | Single  |
| DOB   | :  | 21-10-2001  |
| Languages known   | :  | English , Hindi , Telugu.  |
| Permanent address  | :  | H.No: 7-247, jp colony, patancheru, sangareddy, Telangana  |

**Declaration:**

I hereby declare that the above information provided by me is true and authentic to the best of my knowledge and belief.

Place: Hyderabad

(M.Ashwath)