# Sudhakar Tiwari

#### Contact

#### **Address**

House No 63/5 Near Of Gas Godam Bankuiya Road Sacchanagar Karahiya Rewa, M.P. 486001

#### **Phone**

+91-9131363542

#### E-mail

sudhakartiwari39@yahoo.co m

#### **Skills**

Leadership

Negotiation

Public speaking talent

Revenue Generation

Sales and marketing

**Problem-Solving** 

**Excellent Communication** 

Decision-Making

Teamwork and Collaboration

Flexible and Adaptable

Self-Motivated

Business development and planning

To seek learning environment that offers professional challenges, career enhancement and Personal growth, utilizing interpersonal skills, excellent time management and problem-solving skills to achive organizational goal.

#### **Work History**

2017-06 -2018-06

#### **Territory Sales Supervisor**

MRF Tyre LTD, Itarsi(Bhopal District Office)

Dealer appointment, Customer and dealer Handling,
Do market activities and watch all Competitor
activities, Product group achievement, sales target
achievement, Do campaign, visit dealer counter and
Place Order, Do scouting and Identify New town, Do
Customer conversion, If They are using other Company
Product, Go and Visit fleet operator, Attach New
Customer with dealer, Building long lasting relation with
dealer and customer.

#### **Education**

2018-10

## Master Of Business Administration: Marketing And Operation

Lovely Professional University - Phagwara, Punjab CGPA 7.32/10

2015-09

#### **B.tech: Mechanical Engineering**

Lovely Professional University - Phagwara, Punjab CGPA 7.42/10

2010-06

## Higher Secondary School Certificate Exam:

Saraswati H S School Deen Dayal Dham Padra -Rewa(M.P.)

Percentage 79.4

2008-06

#### High School Certificate Exam: All Subject

Saraswati H S School Deen Dayal Dham Padra -

Rewa(M.P.)

Science

Percentage 91.6

**Territory Management** 

Direct sales

Multitasking Abilities

Influencing others

Goal oriented

Motivating team

Client Relationship building

#### Languages

English

Advanced (C1)

Hindi

Advanced (C1)

## **Accomplishments**

- First Position in Spectra, General Quiz competition at Lovely Professional University (2016)
- Participated workshop on Personal Branding at Lovely Professionl University (2016)
- Participated in Annual Sports Meeting at Lovely Professional University (2015)
- Second Position in Public speaking at Lovely Professional University (2014)
- Second Position in Inter school singing talent Hunt at Lovely professional University (2013)
- Class representative at Lovely Professional University (2012)

#### **Currentstatus**

Preparing For competitive Exam UPSC in Delhi from july,2018 to May, 2025

Now seeking career opportunity in organization

### Correspondenceaddress

House No 2186/3 Guru Arjun Nagar Khampur Shadipur Metro, Delhi, 110008

#### **Positions**

- Member of Division of Student affairs, Lovely Professional University, 2015, 2016
- Class Representative, Lovely Professional University, 2012, 2013

#### **Personal Information**

• Date of Birth: 02/12/1993

Gender: Male

## **Extracurricular Activities**

- Course on computer concept by NIELIT(2021)
- National level Online quiz on Covid-19 conducted by Government PG college Sagar( M.P.) (2020)
- Participated in workshop on Digital Marketing at Lovely Professional University (2016)
- Participated workshop on Personal Branding at Lovely Professionl University (2016)
- Workshop on engine assembling & Disassembling at Lovely Professional University (2015)
- Participated in Annual Sports Meeting at Lovely Professional University (2015)
- Participated in Inter School Singing Talent Hunt at Lovely Professional University (2013)