

## RFQ – Copper Cathode 99.99% Cu (LME Grade A) – 200–300 MT/month – CIF Mumbai

**Subject (email):** Inquiry – Copper Cathode 99.99% Cu, 200–300 MT/month, CIF Mumbai (BIS Certified)

Dear Sales Team,

On behalf of our Indian industrial buyer, we invite your quotation for a recurring monthly supply of LME Grade A Copper Cathodes ( $\geq 99.99\%$  Cu) for import into India. Product must meet BIS requirements for copper cathode imports. Details below.

### Purchase Details

Quantity	200–300 MT/month ( $\approx 50$ –75 MT/week). Please provide breakpoints: 200 MT, 250 MT, 300 MT.
Trial Shipment	50–100 MT initial lot for quality/logistics verification.
Delivery Term	CIF Mumbai Port, India (NHAVA SHEVA / JNPT preferred; alt Mundra optional).
Contract Term	12 months + 12 month extension option (subject to performance).
Packing	Standard export bundles / strapped pallets; ISPM-15 compliant wood if used.
Documentation	Commercial Invoice, Packing List, Certificate of Analysis, Certificate of Origin, BIS compliance docs, LME brand certificate (if applicable).

### Quality Requirements

- LME Grade A / BS EN 1978 Cu-CATH-1 compliant.
- ASTM B115 Grade 1 acceptable as equivalent.
- Minimum Cu content:  $\geq 99.99\%$ .
- Confirm impurity limits (provide typical ppm analysis: Ag, Bi, Pb, Se, Te, S, others).
- Latest Certificate of Analysis (CoA) required for each lot.
- Material must be acceptable under current Indian BIS Quality Control Order for copper products; provide BIS certificate or acceptance documentation.

### Pricing Request

Please quote **\*\*USD/MT\*\*** (or EUR/MT, with USD equivalent) for the following bases. If pricing is indexed, indicate the premium/discount vs LME Cash Settlement (or 3M, specify). Include valid period of offer.

Volume Tier	EXW (USD/MT)	FOB Port (USD/MT)	CIF Mumbai (USD/MT)	Premium vs LME (USD/MT)
<b>Trial 50 MT</b>				
<b>Trial 100 MT</b>				
<b>200 MT/mo</b>				
<b>250 MT/mo</b>				
<b>300 MT/mo</b>				
<b>&gt;300 MT/mo</b>				

## Payment Terms

- Preferred: Irrevocable LC at Sight issued by top-tier international bank.
- Alternative: Usance LC (please state tenor).
- SBLC Revolving acceptable for term contracts (please state structure).
- Advance % / Balance against documents – please specify if required.

## Logistics & Lead Time

- Standard lead time from LC issuance / PO to shipment?
- Weekly shipment slots available? Partial weekly containers acceptable.
- Can material be shipped consolidated monthly (200–300 MT) if preferred by buyer?
- Export packaging specs (bundle wt, plate wt, dimensions).
- Recommended Indian HS Code for clearing customs.

## Compliance & Documentation

- Please attach copies / statements:
  - BIS certificate or evidence of BIS registration/approval for Copper Cathode imports to India.
  - LME brand listing (if applicable).
  - ISO certifications (9001/14001/45001 if available).
  - ESG / Sustainability (Copper Mark, Responsible Minerals, LMEpassport data).

## Representation & Commission

I am acting as an authorised representative / broker for the end buyer in India. Please advise whether you contract directly with the buyer and recognise introducing brokers under a Non-Circumvention, Non-Disclosure Agreement (NCNDA) and/or an Irrevocable Master Fee Protection Agreement (IMFPA). If a commission is to be embedded in your price, indicate the amount (USD/MT or %).

## Response & Deadlines

Kindly provide your indicative (budgetary) quote by [DD MMM 2025].

Full formal quote with draft contract and tech docs requested within 7 days after budgetary response.

### Contact

Shanje Kanthepan  
Authorised Representative for Confidential Buyer  
Independent Broker  
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Email: Shanje\_kanthepan@hotmail.com

### Copy/Paste Short Email Version

Subject: Copper Cathode 99.99% Cu – 200-300 MT/month – CIF Mumbai (BIS)

Dear Sales Team,

We represent an Indian industrial buyer seeking a 12-month supply of LME Grade A Copper Cathodes (200–300 MT/month; trial 50–100 MT) delivered CIF Mumbai. BIS certification required. Please quote EXW/FOB/CIF pricing and confirm lead times, payment terms (LC at sight preferred), and technical specs. RFQ sheet attached.

Best regards,  
Shanje Kanthepan