Santosh Mohan Dhavale

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Professional Summary

Results-driven logistics and shipping professional with 14+ years of experience in equipment control, container operations, terminal coordination, and vendor management across India, Europe, Turkey, and the Middle East. Proven record of optimizing processes, reducing costs, and ensuring operational efficiency in leading shipping organizations. Recognized with multiple performance awards for excellence, process improvement, and customer service.

Core Skills

- Equipment & Container Control
- Shipping & Logistics Management
- Vendor & Terminal Coordination
- Cargo Operations (Load/Discharge Planning)
- Process Improvement & Cost Optimization
- Maintenance & Repair (M&R) Oversight
- Documentation & Compliance

Professional Experience

Conway Container Limited – Equipment Control Manager

Dec 2023 – Sept 2025 | India, Turkey, Dubai & Europe

- Manage equipment stock levels, ensuring availability across multiple regions.
- Approve/reject depot repair estimates and ensure recovery of repair costs.
- Collaborate with terminals, depots, and sales managers for seamless operations.
- Track shipments/deliveries and oversee documentation and invoicing.
- Report directly to upper management on equipment control and stock issues.

Maersk Service Center Pvt. Ltd.

Apr 2010 – Dec 2023 | Multiple Roles (India & Spain)

- TAR Operator South & North Europe (2020 2023)
 - o Managed invoice validation and approvals, preventing unjustified costs.
 - o Identified cost-saving opportunities with Cargo, Marine, and Procurement teams.
 - o Compare ordered service per vessel/voyage vs activity performed by terminal.
 - Take e2e ownership of the accurate payment and timely payment of the invoices as per order services.
- Cargo Operator Spain (2018 2020)

- o Ensured accurate load/discharge operations for South Europe region.
- o Handled contingency planning (cut & run, omissions, etc.).
- Managed customer exceptions including delays, destination changes, and late gate requests.
- Cargo Coordinator Exception Handling (2016 2018)
 - o Coordinated with clusters, terminals, and yards to avoid short-shipment.
 - o Reduced storage costs by prioritizing longstanding containers.
- Process Expert Cargo Control & Vessel Release (2010 2015)
 - o Planned vessel loading/discharge and transshipments across South Europe.
 - o Released vessels on-time post operations, avoiding delays.
 - o Prepared berth plans and resolved EDI/system errors.
- Overseas Assignment Liner Operations, Algeciras, Spain (2015)
 - o Optimized reefer cargo turnaround and feeder space utilization.
 - o Coordinated terminal exceptions, late gate acceptance, and cargo allocation.

Education

- PG Diploma in Shipping Management Narottam Morarji Institute of Shipping, 2014
- Bachelor of Commerce University of Mumbai, 2008
- Professional Computer Course Maharashtra Knowledge Corporation Ltd.

Achievements

- Award of Excellence (2011, 2012) Process improvement.
- Going the Extra Mile (2014, 2015) Outstanding customer service.
- Star Award (2022) TAR process efficiency.

Personal Details

- Date of Birth: 18th September 1987.
- Address: Kamothe, Navi Mumbai
- Nationality: Indian.
- Sex: Male

Date:

Marital Status: Married.

Additional Information

- Languages: Marathi, Hindi, English.
- **Interests:** Cooking, Movies

Place:	Santosh Mohan Dhavale